



# Business and Personal Law

*Real-World Connections*

© 2008

STANDARDS	PAGE REFERENCES
<b>STANDARD 0000-01</b>	
<b>Analyze the relationship between ethics and the law.</b>	
0101 Identify ethical character traits (e.g., honesty, integrity, compassion, justice).	<b>Student Edition:</b> 8 <i>Business Ethics</i> 9 <i>Ethics Application</i> 51, 69, 97, 151 <b>Teacher Wraparound Edition:</b> xxv; CD 7; ETC 8; GP 8
0102 Describe the role of values in constructing an ethical code and a legal system.	<b>Student Edition:</b> 8-9 <i>Social Studies</i> 40 <b>Teacher Wraparound Edition:</b> D 8; ETC 8; RC 8; W 9
0103 Identify consequences of unethical and illegal conduct.	<b>Student Edition:</b> <i>Case Study Practice</i> 31, 69 <i>Ethics Application</i> 31, 127, 179, 197, 475 <b>Teacher Wraparound Edition:</b> D 8; GP 9; PTC 5

STANDARDS	PAGE REFERENCES
0104 Compare various ethical theories and explain the way social forces may sometimes conflict.	<b>Student Edition:</b> 7 <b>Teacher Wraparound Edition:</b> D 8; ETC 8; RC 8; W 9
<b>STANDARD 0000-02</b> <b>Explain the origin of today's law.</b>	
0201 Identify sources of today's law: constitutions (state and federal), common law, statutory law, court decisions, and state administrative law.	<b>Student Edition:</b> 9-14 <b>Teacher Wraparound Edition:</b> D 9, 20; ETC 12; IP 13; UV 11
0202 Discuss the Constitution, particularly the Bill of Rights and additional amendments.	<b>Student Edition:</b> 9-10, 504-517 <i>English Language Arts</i> 14 <b>Teacher Wraparound Edition:</b> D 10; ETC 25; GP 10
0203 Determine how courts make law and explain the role of precedent in the legal system.	<b>Student Edition:</b> 11, 13 <i>Case Study</i> 20 <i>Legal Talk</i> 10 <b>Teacher Wraparound Edition:</b> S 11
<b>STANDARD 0000-03</b> <b>Explain the role and function of the court system on the local, state and national levels.</b>	
0301 Explain the structure and function of the federal and state court systems.	<b>Student Edition:</b> 16-20, 22-27 <i>Court Systems in the United States</i> 17 <b>Teacher Wraparound Edition:</b> DC 16; GP 17; UA 18
0302 Identify the types of cases heard in each of the federal and state courts and the differences between original and appellate jurisdiction.	<b>Student Edition:</b> 16-20 <b>Teacher Wraparound Edition:</b> D 16, 19; ETC 17, 19; RP 19

STANDARDS	PAGE REFERENCES
0303 Compare and contrast the juvenile and adult court systems.	<b>Student Edition:</b> 19-20 <b>Teacher Wraparound Edition:</b> ETC 26
0304 Analyze court decisions relating to current social and legal issues.	<b>Student Edition:</b> <i>BusinessWeek News</i> 32 <i>Case Study Practice</i> 31, 69, 243, 261 <b>Teacher Wraparound Edition:</b> CD 16; ETC 19; GP 25; RP 19
0305 Identify the various people involved in a court trial: judge, attorneys, plaintiff/prosecutor, defendant, jury, paralegals, etc.	<b>Student Edition:</b> <i>Across Cultures</i> 12 <i>Lawyers and Clients</i> 24 <i>The Witness Stand</i> 23 <b>Teacher Wraparound Edition:</b> C 23; ETC 19; UV 23
<b>STANDARD 0000-04</b> <b>Discuss the process of litigation.</b>	
0401 Explain the advantages and disadvantages of negotiation, arbitration, mediation, and conciliation.	<b>Student Edition:</b> 21-22, 109 <b>Teacher Wraparound Edition:</b> D 21; GP 21
0402 Compare and contrast the steps in a civil law suit with the steps in a criminal prosecution.	<b>Student Edition:</b> 20-27 <i>Self Check 27 #1</i> <b>Teacher Wraparound Edition:</b> C 23; CA 27; D 22, 23; GP 23, 26; RP 22; SP 24
0403 Differentiate among categories of criminal law: such as felonies, misdemeanors and infractions.	<b>Student Edition:</b> 35 <b>Teacher Wraparound Edition:</b> D 35; DS 35; UV 35

STANDARDS	PAGE REFERENCES
<p>0404</p> <p>Identify different areas of civil law, such as torts, contracts, and property.</p>	<p><b>Student Edition:</b></p> <p>54-59, 80-86, 88-93, 201-205</p> <p><i>Elements of a Contract</i> 83</p> <p><i>Global Law</i> 92</p> <p><i>Intentional Torts against Persons</i> 57</p> <p><b>Teacher Wraparound Edition:</b></p> <p>CD 81; CT 57; DC 55</p>
<p>0405</p> <p>Define different types of business crimes, such as forgery, fraud, embezzlement and perjury.</p>	<p><b>Student Edition:</b></p> <p>44-45, 46, 237-238</p> <p><i>BusinessWeek News</i> 32</p> <p><i>Self Check</i> 47 #3</p> <p><b>Teacher Wraparound Edition:</b></p> <p>C 47</p>
<p>0406</p> <p>Determine defenses to criminal acts, such as insanity-defense and self-defense.</p>	<p><b>Student Edition:</b></p> <p>38-40</p> <p><i>Critical Thinking</i> 41</p> <p><i>Defenses to Crimes</i> 38-39</p> <p><i>Self Check</i> 40 #2, 40 #3</p> <p><b>Teacher Wraparound Edition:</b></p> <p>C 40; CT 39; GP 39; W 38</p>
<p>0407</p> <p>Explain the concepts of the reasonable person test and proximate cause.</p>	<p><b>Student Edition:</b></p> <p>62</p> <p><b>Teacher Wraparound Edition:</b></p> <p>D 62, 132; UV 62; W 62</p>
<p>0408</p> <p>Describe the penalties available for criminal law and the remedies available in tort law.</p>	<p><b>Student Edition:</b></p> <p>24, 26, 42, 44, 56</p> <p><i>BusinessWeek News</i> 32</p> <p><b>Teacher Wraparound Edition:</b></p> <p>GP 44, 46; UV 33, 43</p>

STANDARDS	PAGE REFERENCES
<b>STANDARD 0000-05</b> <b>Demonstrate an understanding of contract law.</b>	
0501 Demonstrate an understanding of the nature of a contractual relationship and list the elements required to create a contract (e.g., offer, acceptance, genuine agreement, consideration, capacity and legality).	<b>Student Edition:</b> 80-86, 88-93, 101-114, 116-123 <i>Elements of a Contract</i> 83 <b>Teacher Wraparound Edition:</b> CA 86; DC 83, 101, 102; IP 85
0502 Identify the classifications of contracts: valid, void, voidable, unenforceable, express, implied, bilateral, unilateral, oral, written, and written under seal.	<b>Student Edition:</b> 84-86, 103, 111, 328 <b>Teacher Wraparound Edition:</b> GP 84; UV 85
0503 Define consideration as it applies to contract law and list examples of valid consideration for both benefit and detriment.	<b>Student Edition:</b> 116-123 <i>Business Ethics</i> 117 <i>Types of Consideration</i> 119 <b>Teacher Wraparound Edition:</b> CT 119; DC 83, 117, 119; ETC 121; GP 117; SP 118
0504 Differentiate among the ways that a contract can be disrupted, such as fraud, non-disclosure, misrepresentation, mistake, duress, and undue influence.	<b>Student Edition:</b> 84-85, 103-104, 141-144 <i>Case Study</i> 84 <i>Involuntary Discharge of a Contract</i> 134 <b>Teacher Wraparound Edition:</b> CT 143; IP 103
0505 Define breach of contract and name legal remedies available for resolution.	<b>Student Edition:</b> 136, 141-144, 145-147, 166-167 <b>Teacher Wraparound Edition:</b> DC 136; GP 166
0506 Define the conditions which allow contract rights to be assigned/delegated.	<b>Student Edition:</b> 136-139 <b>Teacher Wraparound Edition:</b> GP 137; UV 136, 138

STANDARDS	PAGE REFERENCES
0507 Name the ways a contract may be terminated or discharged.	<b>Student Edition:</b> 131-136 <i>Case Study</i> 133 <i>Involuntary Discharge of a Contract</i> 134 <b>Teacher Wraparound Edition:</b> AYR 131; CT 135; DC 131, 133; DS 131; GP 134; RP 134; SP 133
0508 Define the Statute of Limitations (Repose).	<b>Student Edition:</b> 135, 136, 165 <i>Involuntary Discharge of a Contract</i> 134
0509 Explain a minor's right to avoid a contract or ratify a contract. Identify others who lack contractual capacity.	<b>Student Edition:</b> 101-105 <i>Case Study</i> 102 <b>Teacher Wraparound Edition:</b> CA 114; DC 104; UV 99, 104
0510 List which contracts should be in writing under the Statute of Frauds.	<b>Student Edition:</b> 86, 110-114 <b>Teacher Wraparound Edition:</b> RS 111
<b>STANDARD 0000-06</b> <b>Compare and contrast sales and consumer laws.</b>	
0601 Differentiate among goods, services, and real property contracts.	<b>Student Edition:</b> 113, 118, 163-165, 166-167 <i>Case Study</i> 164 <i>Critical Thinking</i> 167 <i>Types of Consideration</i> 119 <b>Teacher Wraparound Edition:</b> CT 119
0602 Explain when title and risk of loss pass in a sale of goods.	<b>Student Edition:</b> 165-166

STANDARDS	PAGE REFERENCES
0603 Explain the two types of warranties for sale of goods: expressed and implied.	<b>Student Edition:</b> 171-175 <i>Express Warranties</i> 172 <b>Teacher Wraparound Edition:</b> ETC 172; GP 171, 172; IP 173
0604 Identify various Administrative Agencies which regulate consumer credit, including the Uniform Commercial Code.	<b>Student Edition:</b> 13, 90, 113, 163 <b>Teacher Wraparound Edition:</b> ETC 164; UV 163
0605 List and explain consumer protection laws.	<b>Student Edition:</b> 169-175 <b>Teacher Wraparound Edition:</b> AYR 169; BE 171; ETC 169, 171; GP 174; IP 174
0606 Define common, unfair and deceptive practices such as: bait and switch, usury, identity theft, unlawful door-to-door sales, deceptive service estimates, fraudulent misrepresentations, etc.	<b>Student Edition:</b> 106, 169-170, 266, 417 <i>Critical Thinking</i> 175 <b>Teacher Wraparound Edition:</b> CT 106; UV 417
<b>STANDARD 0000-07</b>	
<b>Analyze the role and importance of agency law and employment law as they relate to the conduct of business.</b>	
0701 Demonstrate an understanding of the nature of an agency relationship and list the ways agency relationships may be created.	<b>Student Edition:</b> 291-295, 297-301 <i>Case Study Practice</i> 305 <b>Teacher Wraparound Edition:</b> ETC 294; GP 294
0702 Explain duties agents and principals owe each other as well as liabilities to third parties.	<b>Student Edition:</b> 291, 309-311 <i>Self Check</i> 295 #1 <i>Types of Agents</i> 300 <b>Teacher Wraparound Edition:</b> CA 301; DC 291, 311; DS 291; SP 310; UV 297; W 312

STANDARDS	PAGE REFERENCES
<p>0703</p> <p>List and explain the methods by which an agency can be terminated by acts of the parties and by operation of law.</p>	<p><b>Student Edition:</b></p> <p>317-319</p> <p><i>Case Study</i> 318</p> <p><i>Self Check</i> 319</p> <p><b>Teacher Wraparound Edition:</b></p> <p>CA 319; CD 317; DC 317; UV 317; W 318</p>
<p>0704</p> <p>Demonstrate an understanding of the nature of the employer-employee relationship, including independent contractors.</p>	<p><b>Student Edition:</b></p> <p>291-292, 312-313, 327-331</p> <p><b>Teacher Wraparound Edition:</b></p> <p>CD 327; DC 292, 327; UV 292</p>
<p>0705</p> <p>Explain the difference between justified and unjustified discrimination.</p>	<p><b>Student Edition:</b></p> <p>338-340</p> <p><i>Employee Rights</i> 337</p> <p><b>Teacher Wraparound Edition:</b></p> <p>SA 339; UV 325; W 337</p>
<p>0706</p> <p>Demonstrate an understanding of employee rights (e.g., employment interview, testing, laws affecting minors and collective bargaining).</p>	<p><b>Student Edition:</b></p> <p>329-331, 333-341</p> <p><i>Case Study</i> 334</p> <p><i>Employee Rights</i> 337</p> <p><b>Teacher Wraparound Edition:</b></p> <p>DC 333, 336; ETC 336, 339; UV 330, 338</p>
<p>0707</p> <p>Identify legislation that regulates employment rights, conditions and worker benefits (e.g., Americans with Disabilities Act, Occupational Safety and Health Act, Fair Labor Standards Acts, Equal Employment Opportunity Commission and unemployment insurance).</p>	<p><b>Student Edition:</b></p> <p>333-335, 336-340</p> <p><b>Teacher Wraparound Edition:</b></p> <p>CT 335; DC 334; ETC 335</p>

STANDARDS	PAGE REFERENCES
<p><b>STANDARD 0000-08</b>  <b>Describe the major types of business organizations.</b></p>	
<p>0801  Identify and discuss the characteristics of business organizations: sole proprietorship, partnership, limited partnership, corporation (profit and non-profit), franchise and limited liability company.</p>	<p><b>Student Edition:</b>  357-365  <i>Case Study</i> 360  <i>Cyberlaw</i> 363  <b>Teacher Wraparound Edition:</b>  CT 359; DC 358, 359; GP 360; PC 355; RS 358; SP 361; UV 359</p>
<p>0802  Discuss privately and publicly held corporations and the role they play in the stock market.</p>	<p><b>Student Edition:</b>  367-371  <i>Types of Corporations</i> 368</p>
<p>0803  Describe the various aspects of bankruptcy (e.g., Chapter 7--Liquidation, Chapter 11--Reorganization, and Chapter 13--Reorganization of Debts).</p>	<p><b>Student Edition:</b>  271-275  <i>BusinessWeek News</i> 262  <i>Case Study</i> 271  <b>Teacher Wraparound Edition:</b>  CT 273; GP 273; IP 272; UV 273</p>
<p><b>STANDARD 0000-09</b>  <b>Explain the legal rules that apply to personal and real property.</b>  *This section is not included in the State Competency Test.</p>	
<p>0901  Define real property, personal property, and fixtures and explain why property distinctions are important.</p>	<p><b>Student Edition:</b>  183-185, 204-205, 207  <b>Teacher Wraparound Edition:</b>  GP 186; PC 181; UV 204</p>
<p>0902  List different methods of acquiring property and transferring title (e.g., renting, leasing, or purchasing, contract for sale, deed, title search, abstract of title, mortgage, etc.), including the effects of liens.</p>	<p><b>Student Edition:</b>  201-204, 207-211  <i>Business Ethics</i> 203  <b>Teacher Wraparound Edition:</b>  CA 205, 211; DC 201, 202; DS 201; ETC 208; GP 209</p>

STANDARDS	PAGE REFERENCES
<p>0903</p> <p>Explain how a bailment is created and describe the standard of care different bailees are required to exercise over bailed property.</p>	<p><b>Student Edition:</b></p> <p>189-193</p> <p><i>Case Study</i> 189</p> <p><i>Critical Thinking</i> 193</p> <p><b>Teacher Wraparound Edition:</b></p> <p>DC 189, 190; DS 189; GP 190</p>
<p>0904</p> <p>Define intellectual property (e.g., patents, copyrights and trademarks).</p>	<p><b>Student Edition:</b></p> <p>185-187, 423-425</p> <p><i>Case Study Practice</i> 197</p> <p><i>Intellectual Property Rights</i> 186</p> <p><i>Issues in Cyberlaw</i> 421</p> <p><b>Teacher Wraparound Edition:</b></p> <p>CA 187, 425; CT 424; ETC 424; IP 424</p>
<p>0905</p> <p>Identify a common carrier's liability for loss or damage to goods.</p>	<p><b>Student Edition:</b></p> <p>191-193</p> <p><b>Teacher Wraparound Edition:</b></p> <p>GP 192; UV 192</p>
<p><b>STANDARD 0000-10</b></p> <p><b>Analyze the functions of negotiable instruments, insurance, and secured transactions.</b></p> <p>*This section is not included in the State Competency Test.</p>	
<p>1001</p> <p>Identify and explain the essential elements of negotiable instruments and different types of endorsements.</p>	<p><b>Student Edition:</b></p> <p>227-233</p> <p><i>Types of Indorsements</i> 230-231</p> <p><b>Teacher Wraparound Edition:</b></p> <p>CT 229; DC 227, 228, 229; DS 227; GP 231; UA 228; UV 229; W 231</p>
<p>1002</p> <p>List the requirements for becoming a holder in due course.</p>	<p><b>Student Edition:</b></p> <p>230-231, 232-233</p>

STANDARDS	PAGE REFERENCES
<p>1003</p> <p>Define the term insurance and list the different types of insurance available (e.g., personal, automobile, etc.).</p>	<p><b>Student Edition:</b></p> <p>459-464</p> <p><i>Business Ethics</i> 463</p> <p><i>Flood Insurance</i> 460-461</p> <p><b>Teacher Wraparound Edition:</b></p> <p>CT 461; DC 459, 460; ETC 461; GP 460; IP 460, 461</p>
<p>1004</p> <p>Describe a secured transaction and list the major types of collateral.</p>	<p><b>Student Edition:</b></p> <p>248-250</p>
<p><b>STANDARD 0000-11</b></p> <p><b>Explain how advances in computer technology impact such areas as property law, contract law, and criminal law.</b></p> <p>*This section is not included in the State Competency Test.</p>	
<p>1101</p> <p>Demonstrate an understanding of computer law as it relates to computer hacking, software piracy, source code, software license, copyright law, Internet and e-mail.</p>	<p><b>Student Edition:</b></p> <p>415-418, 420-425</p> <p><i>Case Study</i> 423</p> <p><i>Issues in Cyberlaw</i> 421</p> <p><b>Teacher Wraparound Edition:</b></p> <p>DC 416, 420; ETC 420; SP 421; UV 417, 422</p>
<p><b>STANDARD 0000-12</b></p> <p><b>Determine the appropriateness of wills and trusts in estate planning.</b></p> <p>*This section is not included in the State Competency Test.</p>	
<p>1201</p> <p>Identify the requirements of a formal will and indicate the ways a will can be revoked or altered.</p>	<p><b>Student Edition:</b></p> <p>466-470</p> <p><i>Case Study</i> 467</p> <p><b>Teacher Wraparound Edition:</b></p> <p>CT 467; ETC 467; GP 467; RP 470</p>
<p>1202</p> <p>Explain what happens to a decedent's estate when a person dies without a will.</p>	<p><b>Student Edition:</b></p> <p>468-469</p> <p><i>Intestate Succession</i> 469</p> <p><b>Teacher Wraparound Edition:</b></p> <p>CA 471; CSP 470; GP 468; UV 470</p>

STANDARDS	PAGE REFERENCES
1203 Identify the responsibilities of an executor or administrator in the settlement of an estate.	<b>Student Edition:</b> 469-470 <i>Case Study 467</i>
1204 Differentiate among the various types of trusts, such as charitable, private, spendthrift, revocable, and irrevocable trusts.	<b>Student Edition:</b> 470-471
<b>STANDARD 0000-13</b> <b>Explain the legal rules that apply to marriage, divorce and child custody.</b> *This section is not included in the State Competency Test.	
1301 Define marriage and explain the rights and obligations that are involved in marriage.	<b>Student Edition:</b> 112, 441-445 <b>Teacher Wraparound Edition:</b> CT 442; DC 441; IP 444; RC 443
1302 Understand concepts relating to marriage such as age requirements, prenuptial agreements, common law, and types of marriages prohibited by law.	<b>Student Edition:</b> 443-445 <i>Academic Connection 445</i> <b>Teacher Wraparound Edition:</b> CT 443; DC 442; ETC 442; UV 439, 444
1303 Contrast annulment, divorce, and dissolution proceedings and explain some of the typical grounds for divorce.	<b>Student Edition:</b> 447-448 <i>Case Study Practice 455</i> <b>Teacher Wraparound Edition:</b> GP 449
1304 Describe the law as it relates to the distribution of property in divorce as well as child custody and child support.	<b>Student Edition:</b> 448-451 <i>Case Study 450</i> <i>Divorce Settlement 449</i> <b>Teacher Wraparound Edition:</b> CT 449; GP 448; W 448, 450