

GLENCOE

Correlation

Homes & Interiors

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Florida
Principles of Interior Design Services
Grades 9 - 12

**CORRELATION
FLORIDA DEPARTMENT OF EDUCATION
COURSE DESCRIPTION**

SUBJECT: Family and Consumer Sciences
COURSE NAME: Principles of Interior Design Services
SUBMISSION TITLE: Homes & Interiors © 2007
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GRADE(S): 9-12

COURSE CODE NUMBER: 8506540

OUTCOME NUMBER	BENCHMARK NUMBER	INTENDED OUTCOME/BENCHMARK DESCRIPTION	PAGE(S) OR LOCATION(S) WHERE TAUGHT IN MAJOR TOOL	I/M*
9		IDENTIFY EMPLOYMENT OPPORTUNITIES IN INTERIOR DESIGN SERVICES		
9.01		Identify occupations in Interior Design Services.	SE: 34-35, 54-55, 76-77, 100-102, 104-105, 126-127, 144-145, 162-163, 186-187, 208-209, 240-241, 268-269, 298-299, 318-319, 336-337, 362-363, 384-385, 402-403, 422-423, 440-441, 462-463, 488-489, 524-525, 544-545, 570-571, 594-595, 616-617, 638-639, 662-663	
9.02		Identify personal skills and interests that may lead to a career exploration related to interior design services.	SE: 82, 83, 84, 85 TAE: 82, 83, 84	
9.03		Identify levels of training required for occupations in interior design services.	SE: 34, 54, 76, 86-87, 100-102, 104, 126, 144, 162, 186, 208, 240, 268, 298, 318, 336, 362, 384, 402, 422, 440, 462, 488, 524, 544, 570, 594, 616, 638, 662	
9.04		Identify duties and responsibilities for occupations in interior design services.	SE: 34, 54, 76, 84-85, 100-102, 104, 126, 144, 162, 186, 208, 240, 268, 298, 318, 336, 362, 384, 402, 422, 440, 462, 488, 524, 544, 570, 594, 616, 638, 662	
9.05		Identify ways to achieve job advancement in interior design services occupations.	SE: 34, 54, 76, 86-87, 95, 104, 126, 144, 162, 186, 208, 240, 268, 298, 318, 336, 362, 384, 402, 422, 440, 462, 488, 524, 544, 570, 594, 616, 638, 662	
9.06		Identify career options in interior design services such as Entrepreneurship.	SE: 85, 89, 102	
9.07		Analyze current trends as they may affect the future of occupations in interior design services.	SE: 84, 100-102, 107 TAE: 34, 35, 77, 84, 101, 126, 181, 184, 219, 240, 247, 294, 314, 362, 363, 385, 571, 662	
9.08		Identify different earning and wage level options for occupations in interior design services.	SE: 34, 54, 76, 86-87, 104, 126, 144, 162, 186, 208, 240, 268, 298, 318, 336, 362, 384, 402, 422, 440, 462, 488, 524, 544, 570, 594, 616, 638, 662	

SE = Student Edition; TAE = Teacher Annotated Edition

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10		DEMONSTRATE APPROPRIATE BASIC SKILLS ESSENTIAL TO WORKING IN OCCUPATIONS IN INTERIOR DESIGN SERVICES		
10.01		Identify the mathematics knowledge, skills, and attitudes necessary to perform the occupational tasks.	SE: 141-142, 170-172, 456-459, 465, 478-479	I
10.02		Identify the scientific knowledge, skills, and attitudes necessary to perform the occupational tasks.	SE: 66, 194, 233, 247, 276-279, 280, 281-284, 289, 315, 360, 376, 459, 516, 624, 657 TAE: 280, 282, 283	I
10.03		Demonstrate math competencies necessary to perform the occupational tasks.	TAE: 47, 64, 90, 119, 121, 135, 139, 141, 170, 178, 180, 287, 455, 457, 458, 470, 502, 507, 520, 558, 563	I
10.04		Demonstrate scientific competencies necessary to perform the occupational tasks.	TAE: 217, 250, 253, 278, 285, 360	I
10.05		Distinguish between specifics of individual vs. mass production design needs.	SE: 368-374	M
11		IDENTIFY AND EXHIBIT EMPLOYMENT SKILLS FOR OCCUPATIONS RELATED TO INTERIOR DESIGN SERVICES		
11.01		Identify and list documents that may be required when applying for a job.	SE: 91, 92, 93, 94, 98, 107 TAE: 91, 92, 94, 98	I
11.02		Complete a job application form accurately.	SE: 93	M
11.03		Demonstrate competence in job interview techniques using role playing techniques.	SE: 93-94 TAE: 93	I
11.04		Identify and demonstrate appropriate responses to criticism from an employer, supervisor, or co-worker.	SE: 87, 97, 106 TAE: 96	I
11.05		Identify and demonstrate acceptable work habits including a positive attitude.	SE: 87, 94, 95-98, 103, 106 TAE: 96, 97, 98	I
11.06		Demonstrate knowledge of how to make job changes appropriately.	SE: 98 TAE: 98	I
11.07		Identify and describe acceptable employee health and hygiene habits.	SE: 93, 95 TAE: 93, 101	M
11.08		Demonstrate customer relations skills synthesizing given instructions.	SE: 37, 129, 147, 189, 211, 271, 301, 321, 387, 405, 425, 443, 465, 491, 527, 547, 573, 597, 619, 641, 665	I
11.09		Develop and create a resume' and portfolio following a given format.	SE: 91, 92, 98, 106, 107 TAE: 91, 92, 98	I

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12		DEMONSTRATE AN UNDERSTANDING OF THE ELEMENTS AND PRINCIPLES OF DESIGN		
12.01		Identify and explain the elements of design and how various effects can be achieved in relation to interior design services through written/oral reporting or demonstrations: texture, pattern, line, form and shape, space, color, and light	SE: 392-401, 402-403, 404-405, 408-409, 410-411, 412, 413, 414, 415, 416, 417, 418-420, 421, 422, 423, 424-425 TAE: 392, 393, 394, 395, 396, 398, 399, 400, 401, 403, 409, 410, 411, 414, 415, 418, 419, 420, 421	I
12.02		Identify and explain the principles of design and how they can be used effectively in interior design services using a variety of research and reporting methods: proportion, scale, balance, rhythm, emphasis, and harmony.	SE: 428-431, 432, 433-438, 439, 440-441, 442-443 TAE: 430, 431, 432, 433, 434, 435, 436, 437, 438, 439, 440, 441	I
12.03		Apply the elements and principles of design to interior design services.	SE: 398, 403, 404-405, 417, 424-425, 423, 442-443 TAE: 392, 393, 394, 395, 396, 398, 399, 400, 401, 403, 409, 410, 411, 414, 415, 418, 419, 420, 421	I
12.04		Develop a plan applying color and color schemes in a design.	SE: 421, 446-451, 453-460, 468-473, 476-480, 491 TAE: 447, 448, 449, 450, 451, 452, 453, 454, 454, 456, 457, 458, 461, 463, 469, 470, 471, 472, 475, 478, 479, 480	I
12.05		Evaluate good design by using the laws of design.	SE: 401, 421, 439, 449-459, 468-487, 491 TAE: 401, 439, 452, 456	I

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13		DEMONSTRATE SALES TECHNIQUES IN INTERIOR DESIGN SERVICES		
13.01		Identify, ask, and answer questions coherently and concisely.	SE: 34, 54, 76, 87-98, 104, 126, 144, 162, 186, 208, 240, 268, 298, 318, 336, 362, 384, 402, 422, 440, 462, 488, 524, 544, 570, 594, 594, 616, 638, 662 TAE: 127, 269, 305, 319	I
13.02		Read and follow written instructions and listen to and follow oral instructions.	SE: 34-35, 54-55, 76-77, 104-105, 126-127, 144-145, 162-163, 186-187, 208-209, 240-241, 268-269, 298-299, 318-319, 336-337, 362-363, 384-385, 402-403, 422-423, 440-441, 462-463, 488-489, 524-525, 544-545, 570-571, 594-595, 616-617, 638-639, 662-663	I
13.03		Give sales presentations orally and in writing.	SE: 37, 399, 419, 421, 439, 460, 472-475, 480-486, 491 TAE: 35, 299, 307	I
13.04		Find information on sales products and services.	SE: 445-461, 464-465, 467-487, 490-491, 495-527, 529-543, 546-547, 599-619, 621-641 TAE: 44, 48	I
13.05		Research and recommend products used in interior design services that meet the customer's needs based upon customer specifications.	SE: 215-239, 242-243, 245-267, 270-271, 273-301, 495-527, 529-543, 546-547, 549-573, 599-619, 621-641 TAE: 229, 233, 238, 659	I
13.06		Demonstrate appropriate computer and telecommunication skills.	SE: 76-77, 88, 401, 419, 435, 437, 445-461, 464-465, 467-487, 490-491, 536, 536, 537, 547 TAE: 77, 137, 531, 535, 537	I
13.07		Perform sales transactions using computer skills.	SE: 60, 61-67, 68, 71-75, 179, 277, 484, 536, 585, 586, 589 TAE: 47, 64, 90, 119, 121, 135, 139, 141, 170, 178, 180, 287, 455, 457, 458, 470, 502, 507, 520, 558, 563	
13.08		Recognize the importance of a sense of responsibility and ethical behavior in the interior design services industry.	SE: 87, 89, 95, 96, 97, 107 TAE: 96, 97	I
14		DEMONSTRATE AN UNDERSTANDING OF ENTREPRENEURSHIP		
14.01		Define entrepreneurship.	SE: 85, 89, 106, 673	I
14.02		Debate the advantages and disadvantages of business ownership through a written or oral presentation.	SE: 85, 87, 89, 107 TAE: 87, 89	I
14.03		Identify and describe, orally or in writing, the characteristics and responsibilities of an entrepreneur.	SE: 89, 106, 107	I

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