

GLENCOE

Correlation

Understanding Business and Personal Law

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Florida
Sunshine State Standards
Legal Aspects of Business
Grades 9-12

CORRELATION

FLORIDA DEPARTMENT OF EDUCATION

COURSE DESCRIPTION

SUBJECT: Computer/Business Technology Education

COURSE Legal Aspects of Business

SUBMISSION Understanding Business and Personal Law © 2006

PUBLISHER: Glencoe/McGraw-Hill

GRADE(S): 9-12

COURSE CODE NUMBER:

OUTCOME NUMBER	BENCHMARK NUMBER	INTENDED OUTCOME/BENCHMARK DESCRIPTION	PAGE(S) OR LOCATION(S) WHERE TAUGHT IN MAJOR TOOL
		Workplace Communication	
2.0		Use Technology to Apply and Enhance Communication Skills in Technical Reading, Writing, Speaking, Listening, and Viewing	
	2.53	Demonstrate an understanding of the importance of establishing and maintaining a work-related network through social contacts.	Please see Understanding Business & Personal Law Online Learning Center at glencoe.com
	2.54	Use appropriate etiquette and manners when communicating with people of varying cultures.	8, 9, 10, 11, 12
		Management	
6.0		Develop an Awareness of Management Functions and Organizational Structures as They Relate to Today's Workplace and Employer/Employee Roles	
	6.19	Compare and contrast the legal procedures and processes for forming and dissolving various forms of business ownership (e.g., sole proprietorship, partnership, limited partnership associations, registered partnerships having limited liability, limited liability corporation, corporation, franchise).	584-587, 588-599, 604-643, 660-661

OUTCOME NUMBER	BENCHMARK NUMBER	INTENDED OUTCOME/BENCHMARK DESCRIPTION	PAGE(S) OR LOCATION(S) WHERE TAUGHT IN MAJOR TOOL
7.0		Practice Quality Performance in the Learning Environment and the Workplace	
	7.12	Discuss the impact of time management practices on one's personal and professional image.	Please see Understanding Business & Personal Law Online Learning Center at glencoe.com
8.0		Incorporate Appropriate Leadership and Supervision Techniques, Customer Service Strategies, and Standards of Personal Ethics to Accomplish Job Objectives and Enhance Workplace Performance	
	8.13	Project a professional image through appropriate business attire, ethical behavior, personal responsibility, flexibility, and respect for confidentiality.	5-13, 16, 47, 63, 84, 121, 136, 157, 165, 188, 209, 233, 246, 247, 259, 274, 303, 329, 348, 365, 403, 417, 436, 459, 486, 515, 533, 546, 569, 585, 614, 637, 659, 685, 701, 720, 742, 760, 783,
	8.35	Apply principles of group dynamics in structured activities.	16, 24, 33, 52, 76, 77, 96, 124, 131, 132, 142, 160, 182, 202, 220, 238, 258, 290, 312, 334, 350, 358, 382, 410, 430, 450, 474, 502, 518, 538, 556, 574, 598, 602, 622, 642, 664, 690, 708, 726, 748, 768, 788
	8.36	Exhibit a positive attitude and professional behavior.	Please see Understanding Business & Personal Law Online Learning Center at glencoe.com
	8.37	Participate in school, community, and/or volunteer activities.	20, 45, 58, 90, 118, 137, 156, 166, 189, 211, 226, 248, 272, 306, 328, 347, 375, 400, 415, 435, 468, 490, 513, 531, 550, 561, 592, 618, 631, 656, 677, 695, 721, 741, 759, 773

OUTCOME NUMBER	BENCHMARK NUMBER	INTENDED OUTCOME/BENCHMARK DESCRIPTION	PAGE(S) OR LOCATION(S) WHERE TAUGHT IN MAJOR TOOL
		Work-Based Learning	
20.0		Participate in Work-Based Learning Experiences	
	20.45	Participate in work-based learning experiences in a supervisory, management, or small business environment.	Please see Understanding Business & Personal Law Online Learning Center at glencoe.com
	20.46	Discuss the use of technology in a supervisory, management, or small business environment.	514, 552
	20.47	Compare and contrast software applications used in a supervisory, management, or small business environment.	Please see Understanding Business & Personal Law Online Learning Center at glencoe.com
		Business Supervision	
69.0		Demonstrate an Understanding of Business Law Concepts	
	69.01	Demonstrate an understanding of contractual relationships.	106-121
	69.02	Identify the elements of an enforceable contract.	108-109
	69.03	Differentiate among classes of contracts (e.g., bilateral and unilateral, express and implied, oral and written).	111-113
	69.04	Explain how offer and acceptance can create contractual rights and duties	114-121
	69.05	Determine whether an agreement is enforceable as a contract.	114-121
	69.06	Differentiate among the ways that assent can be disrupted (e.g., fraud, non-disclosure, misrepresentation, mistake, duress, undue influence).	128-139
	69.07	Define and distinguish among different types of consideration and list the exceptions to the requirements of consideration.	166-169
	69.08	Identify people who lack contractual capacity.	109, 144-161
	69.09	Explain a minor's right to avoid a contract.	151-153
	69.13	Describe the rules that apply to the interpretation of contracts.	215-217

OUTCOME NUMBER	BENCHMARK NUMBER	INTENDED OUTCOME/BENCHMARK DESCRIPTION	PAGE(S) OR LOCATION(S) WHERE TAUGHT IN MAJOR TOOL
	69.14	Describe the rules that apply to contracts involving third parties.	420-424, 426-427, 248-249
	69.15	List the ways a contract can be discharged.	224-235
	69.16	Describe breach of contract and the remedies available when a contract is breached.	250-255
	69.21	Define an agency relationship and list the ways that agency relationship can be created.	402-407
	69.22	Discuss potential problems with signing employment contracts.	434-441
	69.24	Determine questions that can and cannot be asked during an employment interview.	465-471
	69.25	Determine which employees or applicants may be asked to participate in employee testing (e.g., aptitude, psychological, polygraph, drug).	459-460
	69.26	Identify legislation that regulates employee rights (e.g., ADA, Age Discrimination in Employment Act, Family Leave)	436, 458, 466, 470-471, 527
	69.27	Identify legislation that regulates employment conditions (e.g., Fair Labor Standards Act, Immigration Reform and Control Act, OSHA)	167, 445-447, 454, 456, 466
	69.28	Define key terms in computer law.	25, 71-73, 284-287, 291, 312, 366, 367
	69.29	Identify circumstances under which the copyright of a computer program has been violated.	366, 367
	69.31	Describe the various kinds of federal, state, territory, and province statutes designed to combat computer crime and how regulations can be used to prevent the use of computers to invade privacy.	19, 25, 71-73, 83, 87, 97, 198, 383, 498,
	69.34	Describe the purposes of various consumer laws and explain their affect on the consumer's well being.	329, 330-331, 342, 496

OUTCOME NUMBER	BENCHMARK NUMBER	INTENDED OUTCOME/BENCHMARK DESCRIPTION	PAGE(S) OR LOCATION(S) WHERE TAUGHT IN MAJOR TOOL
	69.35	Describe how local businesses can be a source of consumer assistance and identify consumer organizations, businesses, and governmental agencies that provide consumer assistance.	330-331
	69.36	Differentiate among the various types of consumer fraud and explain steps that can be taken by victims to gain redress.	316-326, 327-331
	69.37	69.37 Distinguish fraudulent, misleading, and legitimate product claims and explain what the consumer should do if such claims lead to the purchase of a faulty product.	316-326, 327-331
70.0		Demonstrate an Understanding of Different Types of Insurance.	
	70.02	Differentiate between requirements for insurable interest for property insurance with those needed for life insurance.	755-758, 762-765
	70.03	Compare and contrast the different types of life insurance (e.g., ordinary, limited payment, endowment, term).	755-758
	70.04	Compare and contrast the different types of other insurance (property, liability, auto, homeowners', disability, marine).	351-355, 759-761, 762-765
	70.05	Compare and contrast the differences in health insurance coverage.	759-761

Correlation
Florida Department of Education
Reading Assessed Sunshine State Standards Benchmarks
Grades 9-10

SUBJECT: Computer/Business Technology Education
COURSE NAME: Legal Aspects of Business
SUBMISSION TITLE: Understanding Business & Personal Law © 2006
PUBLISHER: Glencoe/McGraw Hill
GRADES: 9-12
COURSE CODE NUMBER: 8215130

ASSESSED BENCHMARK	PAGE(S) OR LOCATION(S) WHERE TAUGHT IN MAJOR TOOL I/M*
LA.A.1.4.2 Selects and uses strategies to understand words and text, and to make and confirm inferences from what is read, including interpreting diagrams, graphs, and statistical illustrations. Grade 9 MC Grade 10 MC, SR	3, 25, 53, 77, 97, 103, 125, 143, 161, 183, 203, 221, 239, 259, 265, 291, 313, 411, 431, 451, 475, 481, 503, 519, 539, 557, 575, 581, 603, 623, 643, 665, 676, 789
LA.A.2.4.1 Determines the main idea and identifies relevant details, methods of development, and their effectiveness in a variety of types of written material. Grade 9 MC Grade 10 MC, SR, ER	2, 6, 14, 28, 34, 56, 62, 80, 88, 102, 106, 114, 128, 133, 146, 164, 173, 186, 242, 250, 264, 268, 276, 284, 294, 305, 316, 327, 338, 351, 362, 368, 388, 3442, 454, 465, 480, 484, 493, 496, 506, 511, 522, 529, 542, 545, 560, 568, 5633, 646, 654, 670, 674, 681, 694, 702, 712, 719, 730, 736, 752, 755, 762, 7
LA.A.2.4.2 Determines the author's purpose and point of view and their effects on the text. (Includes LA.A.2.4.5 Identifies devices of persuasion and methods of appeal and their effectiveness.) Grade 9 MC Grade 10 MC, SR, ER	2, 6, 14, 28, 34, 56, 62, 80, 88, 102, 106, 114, 128, 133, 146, 164, 173, 186, 242, 250, 265, 268, 276, 284, 294, 305, 316, 327, 338, 351, 362, 368, 388, 3442, 454, 465, 480, 484, 493, 506, 511, 522, 529, 542, 545, 560, 568, 580, 5646, 654, 670, 674, 681, 694, 702, 712, 719, 730, 736, 752, 755, 762, 772, 7

ASSESSED BENCHMARK	PAGE(S) OR LOCATION(S) WHERE TAUGHT IN MAJOR TOOL I/M*
LA.E.2.4.1 Analyzes the effectiveness of complex elements of plot, such as setting, major events, problems, conflicts, and resolutions. Grade 9 MC Grade 10 MC, SR, ER	5, 27, 55, 78, 105, 127, 145, 163, 185, 205, 223, 241, 267, 293, 315, 337, 364, 483, 505, 521, 541, 559, 583, 605, 625, 645, 673, 693, 711, 729, 751, 771
LA.A.2.2.7 Recognizes the use of comparison and contrast in a text. Grade 9 MC Grade 10 MC, SR	41, 73, 83, 93, 124, 260-261, 309, 349, 384-385, 528, 538, 574, 608, 622, 627, 748, 749
LA.E.2.2.1 Recognizes cause-and-effect relationships in literary texts. [Applies to fiction, nonfiction, poetry, and drama.] Grade 9 MC Grade 10 MC, SR	12, 47, 63, 84, 121, 136, 157, 165, 188, 209, 233, 246, 274, 303, 329, 348, 364, 486, 515, 533, 546, 569, 585, 614, 637, 659, 685, 701, 720, 742, 760, 783
LA.A.2.4.7 Analyzes the validity and reliability of primary source information and uses the information appropriately. Grade 9 MC Grade 10 MC, SR, ER (Assessed with informational text only)	8, 16, 18, 19, 20, 24-25, 29, 30, 41, 45, 46, 52-53, 58, 59, 67, 69, 71, 76-77, 107, 109, 110, 117, 118, 124-125, 130, 131, 135, 137, 138, 142-143, 147, 148, 161, 166, 167, 171, 174, 177, 182-183, 187, 189, 195, 196, 198, 202-203, 204, 220-221, 226, 227, 228, 234, 235, 238-239, 243, 247, 251, 254, 258-263, 270, 301, 302, 306, 307, 309, 312-313, 319, 324, 328, 331, 334-335, 340, 347, 348, 364, 370, 372, 373, 375, 382-387, 395, 399, 400, 404, 405, 410-411, 415, 416, 431, 435, 438, 439, 443, 444, 451-452, 457, 458, 462, 468, 469, 474-479, 480, 502-503, 507, 508, 512, 513, 514, 518-519, 526, 527, 528, 530, 531, 538-539, 552, 556-557, 561, 562, 563, 564, 565, 574-579, 586, 592, 595, 596, 598, 600, 618, 619, 622-623, 628, 631, 635, 636, 638, 642-643, 648, 651, 656, 658, 660, 684, 686, 690-691, 695, 698, 700, 704, 708-709, 713, 717, 721, 722, 723, 724, 740, 741, 748-749, 753, 758, 759, 761, 764, 768-769, 773, 774, 775, 781, 782

ASSESSED BENCHMARK	PAGE(S) OR LOCATION(S) WHERE TAUGHT IN MAJOR TOOL I/M*
<p>LA.A.2.4.4 Locates, gathers, analyzes, and evaluates written information for a variety of purposes, including research projects, real-world tasks, and self-improvement. Grade 9 MC Grade 10 MC, SR, ER (Assessed with informational text only)</p>	<p>8, 16, 18, 19, 20, 24-25, 29, 30, 41, 45, 46, 52-53, 58, 59, 67, 69, 71, 76-77, 107, 109, 110, 117, 118, 124-125, 130, 131, 135, 137, 138, 142-143, 147, 148, 161, 166, 167, 171, 174, 177, 182-183, 187, 189, 195, 196, 198, 202-203, 204, 220-221, 226, 227, 228, 234, 235, 238-239, 243, 247, 251, 254, 258-263, 270, 301, 302, 306, 307, 309, 312-313, 319, 324, 328, 331, 334-335, 340, 347, 348, 364, 370, 372, 373, 375, 382-387, 395, 399, 400, 404, 405, 410-411, 415, 416, 431, 435, 438, 439, 443, 444, 451-452, 457, 458, 462, 468, 469, 474-479, 480, 502-503, 507, 508, 512, 513, 514, 518-519, 526, 527, 528, 530, 531, 538-539, 552, 556-557, 561, 562, 563, 564, 565, 574-579, 586, 592, 595, 596, 598, 600, 618, 619, 622-623, 628, 631, 635, 636, 638, 642-643, 648, 651, 656, 658, 660, 684, 686, 690-691, 695, 698, 700, 704, 708-709, 713, 717, 721, 722, 723, 724, 740, 741, 748-749, 753, 758, 759, 761, 764, 768-769, 773, 774, 775, 781, 782</p>
<p>LA.A.2.4.6 Selects and uses appropriate study and research skills and tools according to the type of information being gathered or organized, including almanacs, government publications, microfiche, news sources, and information services. (Assessed with A.2.4.4)</p>	<p>8, 16, 18, 19, 20, 24-25, 29, 30, 41, 45, 46, 52-53, 58, 59, 67, 69, 71, 76-77, 107, 109, 110, 117, 118, 124-125, 130, 131, 135, 137, 138, 142-143, 147, 148, 161, 166, 167, 171, 174, 177, 182-183, 187, 189, 195, 196, 198, 202-203, 204, 220-221, 226, 227, 228, 234, 235, 238-239, 243, 247, 251, 254, 258-263, 270, 301, 302, 306, 307, 309, 312-313, 319, 324, 328, 331, 334-335, 340, 347, 348, 364, 370, 372, 373, 375, 382-387, 395, 399, 400, 404, 405, 410-411, 415, 416, 431, 435, 438, 439, 443, 444, 451-452, 457, 458, 462, 468, 469, 474-479, 480, 502-503, 507, 508, 512, 513, 514, 518-519, 526, 527, 528, 530, 531, 538-539, 552, 556-557, 561, 562, 563, 564, 565, 574-579, 586, 592, 595, 596, 598, 600, 618, 619, 622-623, 628, 631, 635, 636, 638, 642-643, 648, 651, 656, 658, 660, 684, 686, 690-691, 695, 698, 700, 704, 708-709, 713, 717, 721, 722, 723, 724, 740, 741, 748-749, 753, 758, 759, 761, 764, 768-769, 773, 774, 775, 781, 782</p>

<p style="text-align: center;">ASSESSED BENCHMARK</p>	<p style="text-align: center;">PAGE(S) OR LOCATION(S) WHERE TAUGHT IN MAJOR TOOL I/M*</p>
<p>LA.A.2.4.8 Synthesizes information from multiple sources to draw conclusions. Grade 9 MC Grade 10 MC, SR, ER</p>	<p>24, 25, 53, 77, 96, 98-101, 117, 125, 142, 202, 258, 260-263, 290, 312, 334, 411, 430, 469, 476-479, 503, 528, 538-539, 557, 576-577, 603, 623, 628, 647, 788-793</p>



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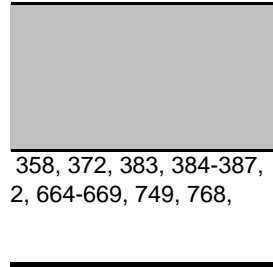
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