

Median Weekly Earnings by Occupation and Union Affiliation

Occupation	Represented by Unions	Nonunion Workers
Managerial and Professional Specialty	\$834	\$836
Precision Production, Craft and Repair	778	570
Government Workers	726	609
Operators, Fabricators, and Laborers	602	411
Technical, Sales, and Administrative Support	590	497
Farming, Forestry, and Fishing	506	325

Source: Bureau of Labor Statistics, 2001

Using Tables Weekly earnings are significantly higher for highly skilled occupations. Workers represented by unions also make substantially more than their nonunion counterparts. **What can you infer about the theory of negotiated wages from Figure 8.6?**